

IN PERSON PARTY SCRIPT





WHAT TO BRING

Display Table & Sampling

GreenSynergy Elixir

Energy Fizz Sticks

DermResults Advanced 5-Step Set

Meal Replacement Shake

Optional: 30 Days to Healthy Living Products

Favorites: Makeup Primer, Biotic Sticks, Eyegel Pads

Materials

Skincare Spatulas

Mini plastic cups for sampling

Arbonne Shaker cup

Frother

Snacks (2)

Prize for questions: Fizz & Tea in small organza bags

Printed Items & Handouts

(hold on until after the presentation is over)

Laminated before & after and clinical results to pass around

Guest Profile with PC prices & CC info

Current Free product list

Is Arbonne for You (1 pager from Arbonne)

Clipboards

Pens

Hosting "Book to Look" game: envelopes with product pictures inside, and tray or cute bag for envelopes

Amazon link with supplies needed

https://www.amazon.com/hz/wishlist/ls/3JAYU6WBN35CZ?ref_=wl_share



WELCOME AND MY STORY

Welcome everyone! I am so excited to get started tonight but before we do..._____, I know you've been eying _____ so this is for you! And seriously, thank you so much for having this get together tonight! (Immediately pick up the script) And y'all forgive me! I'm going to be reading from my script tonight...if you can read you can do arbonne (ha)! I'm so glad you are here! I'm so excited to be with you to share about something I'm completely passionate about!

Before I dive into all the details - I want to ask you all a question... take just a minute and think about one thing you would like to improve with your skin, health or body? Okay, do you have that one thing in your head? Next, I'm going to go around the room and ask you to share what you want to improve. I'll go first ...I would love to _____!

I can totally relate to everything you guys said because those were some of my concerns before being introduced to arbonne!!

Tonight I'm going to share...

1. About Arbonne. Who we are and what we stand for.
2. About a few of our flagship product lines: The Daily Essentials Bundle & our amazing DermResults Advanced skincare system and I'm going to briefly talk about our 30 Days to Healthy Living program.
3. How you can purchase the products you are most interested in at a great discount, how you can get free products and free shipping.
4. And, if you're interested, how you can be a part of Arbonne as an Independent Consultant and earn a great income alongside your busy life.

But first, let me tell you a little bit about me

(Share your story. If you are new, share the story of your upline VP. This should only take about 3 mins).

Sharing tips:

1. How you were introduced
2. What your initial hesitations were
3. Why you eventually said yes (If you have a 30 day testimony be sure to also share this here!)
4. What Arbonne has and is going to do for you and what you have seen it do for others. If you are new make sure to share the story of your upline. Share what the additional income is doing for you ie: it started as a way to pay for my products each month, then it was a car payment, over time it helped pay our mortgage and with time and hard work it has more than surpassed my 6 figure income with my title insurance business. I'm not sharing this to impress you, but to impress upon you what is possible because Arbonne hasn't just changed my life & my family's lives, but so many others too.

WHAT MAKES ARBONNE DIFFERENT

- Arbonne hasn't only changed my health/skin, it's changed my life, and I'm so grateful to pay it forward, so let's jump right in!
- Arbonne has been a leader in the "clean product" movement, offering premium, plant-based, health and wellness, and skincare products since 1980 (over 44 years). Long before people were even using the word "clean" to describe non-toxic ingredients, Arbonne was formulating products that were pure, safe and beneficial.
- Arbonne has a very strict ingredient policy. At Arbonne, we ban over 2000 harmful ingredients from being used in our products. The European Union has banned about 1,600 so Arbonne has gone above and beyond the EU does anyone have an idea of how many toxic ingredients are banded in the US? (*Let them Guess*) (*Ask someone what they think if no one speaks up and then whoever guesses closest to 11 gets the gift*) You would think the US would ban more but the actual number of banned ingredients is about 11.
- We have a "Not Allowed" list of more than 2,000 ingredients that are not allowed in our products including: mineral oil, parabans, phthalates, artificial Dyes and chemical fragrances, artificial colors, flavors and sweeteners. We don't just claim to be clean, but we are certified non-GMO, gluten free, vegan, kosher, halal approved and we do not use animal products or by-products!
- Arbonne's products are the best of science and nature. We have ingredients that give results, but we leave out the ingredients that are harmful to us and to the planet.
- Arbonne offers a 90-day return policy. So you have plenty of time to try the products and if you don't love them, you can return them, but I'll tell you most people love them because we have less than 1/2% return rate.
- We are proud to be the number one wellness brand with a B Corp certification, which means we are etically bound to balance people and planet and not just profit. We don't want to just be the best company in the world, we want to be the best company FOR the world.
- Now I want to talk about 2 of my favorite Arbonne bundles. I use these products every single day. Let's start with our Daily Essentials Bundle.

PROTEIN

EssentialMeal Meal Replacement Shake



- Protein is crucial for repairing tissues, building muscles, and supporting vital bodily functions. It also helps keep you feeling full and satisfied, aiding in weight management.
- Many doctors are recommending that women consume 20-30 grams of protein at each meal.
- *Show Arbonne provided before and after pictures.*
- Our shakes come in vanilla, chocolate and coffee, and all you have to do is mix them with water and I like mine really cold, so I add ice too!
- This is a true balanced meal. It contains micronutrients, 24g of vegan protein, carbs and good fats. They are great for “on the go” lifestyles & so much healthier & less expensive than a drive thru!
- The protein comes from a blend of pea, hemp seed, pumpkin seed, quinoa, and rice to fuel your body and satisfy hunger.
- Arbonne has the only protein shake on the market that uses avocado oil as its healthy fat. It has a complete amino-acid profile for lean muscle building and is low glycemic so it won't spike your blood sugar. We will give you tons of delicious recipes!
- Replace one meal a day with a healthy protein shake to maintain your weight. Replace two meals a day with a healthy protein shake for weight loss.
- Common thinking is if you lose weight, you will get healthy. The truth is that if we take care of our health, our weight will take care of itself. You cannot out exercise a bad diet. What you put in your mouth is so important.

GUT HEALTH

GreenSynergy Elixir 3-In-1 Product



- This little daily packet will become your best friend! It's a simple, easy way to help you create sustainable, healthy habits! Everyone needs this, and you are going to want to drink this every day, because it has an amazing citrus taste! It's 3 products in one:

Superfood Greens

- Phytonutrient blend from whole foods.
- 12 key fruits and veggies including kale, broccoli, spinach and spirulina, so you can get the greens you need in your diet!
- Gut Health/Support
- 13 key digestive enzymes with prebiotics and 3 Billion CFU of Bacillus coagulans probiotics. This helps your body to absorb vitamins and nutrients and breakdown carbs, fat, protein. Most of what is sold on the market is just one of these, but this one has all 3 digestive enzymes, prebiotics, and probiotics.
- Collagen Builder (Vegan)
- Vitamin C, hyaluronic acid, biotin. Beneficial ingredients for the skin, hair and nails and helps the body increase its own collagen production.

- ✓ Supports digestion
- ✓ Reduces bloating
- ✓ Better Moods
- ✓ Helps with Hormone Balance
- ✓ Supports a balanced healthy gut leading to a healthier immune system

WHY YOU NEED GREENSYNERGY ELIXIR

The information I'm going to share is just further evidence of why the GreenSynergy Elixir is important for our health.

Data:

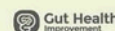
- According to the National Center for Biotechnology Information (NCBI): 70-80% of your immune system is in your gut. Gut health is so important, serotonin is in your gut, you mood, sleep, energy and skin conditions often start because of unhealthy gut flora.
- Quick fact: gut health industry market size is predicted to increase to 89.9 billion by 2030, from 44.4 billion in 2022! And 2022 saw the highest rise in gut health awareness by 52%!
- It's no surprise that we are hearing about gut health everywhere! So many people are searching for and purchasing products to help support a healthy gut.
- This is one of the many reasons I'm so excited to be building a business with Arbonne. Gut Health is booming and this product has been clinically proven to reduce bloating in just 3 days!
- Knowledge is power! When you know better, you will do better. This program will help you increase your protein and nutrient intake, help support your gut health and increase your energy. It can also help you lose weight if that is one of your goals.



Source: NCBI



Source: grandviewresearch.com



Source: foodinsight.org



ENERGY

EnergyFizz

Ginseng Fizz Sticks



- I love these fizzies! They make me feel like superwoman when I hit that mid-afternoon slump.
- A low-calorie drink that helps promote alertness and endurance when you start to feel tired. (They only have 15 calories!)
- These can be a great replacement for coffee, soda, and unhealthy energy drinks!
- Contain antioxidants, ginseng and B vitamins.
- Boost energy levels (natural energy from green tea and guarana) to help you power through your day and get everything done with no crash or jitters.
- Enhance cognitive performance and mental clarity (Ginseng root, CoQ10, Chromium, and B Vitamin Riboflavin and Niacin)
- Several Flavors

COST BREAKDOWN PER DAY



- Knowledge is power! When you know better, you will do better. This program will help you increase your protein and nutrient intake, help support your gut health and increase your energy. It can also help you lose weight if that is one of your goals.
- The three products we just talked about are a GREAT way to start and maintain super healthy habits each day! There are 30 servings of everything in the bundle. Here's even better news! The daily cost for all three of these products is only \$7.80 a day! Remember, with the three products you are getting a full serving of superfood greens, your daily probiotic, prebiotic and digestive enzymes, a collagen builder that helps your skin, hair and nails, a daily clean energy drink and a delicious meal replacement shake! \$7.80 is less than a fancy Starbucks drink and even less than a fast-food meal! The trio is much healthier than either of those! And, you will get to pick an additional free product to try! It's so easy for EVERYONE TO ADD THESE HEALTHY PRODUCTS TO THEIR DAILY ROUTINE...AND ENJOY THE LIFELONG BENEFITS!
- If you are looking for a jump start to healthy habits and need support, you will want to take a look at our 30-Days to Healthy Living Set! (re-iterate your 30 day results here giving specific details about your scale/non-scale results!) This is an amazing program to reset your metabolism and help you identify foods that are not serving your body. It comes with 1:1 coaching - we give you recipes, grocery lists, meal plans etc. For 30 days we teach you how to press pause on inflammatory foods and replace them with a few supplements and some healthier options from the grocery store. The daily cost is \$10.68 a day for 30 days! I can answer any questions when we chat one-on-one before you leave tonight!

DERMRESULTS ADVANCED 5-STEP SYSTEM

- Now that we are getting the inside healthy with our Daily Essential products, we want to make sure what we put on our skin is healthy too! One of my favorite things about Arbonne is we are the original clean health; beauty brand and for over 40 years we have taken a holistic approach from the inside out.
- Before I go on about the DermResults Advanced anti-aging skincare products, I think it's important that we remind ourselves that the ingredients we put on our body are just as important as the ingredients we put in our body! Our skin IS our largest organ. So, we must take care of it! Think about nicotine patches or pain patches...they work, because our skin absorbs the things we put on it. So, it's critical to use products with clean, pure, safe & beneficial ingredients...free of harmful ingredients.
- Does anyone have any guess how long it takes for something to be absorbed into your bloodstream through the skin? *(Let them guess, ask someone what they think, if no one speaks up, who ever guesses closest to 26 seconds gets the gift)* Is anyone shocked to learn that? I know I was!
- Show Arbonne before and after and clinical trial results
- Most powerful anti-aging skincare Arbonne has ever had
- Combats signs of aging with intense hydration
- Clinically studied to improve fine lines, wrinkles, loss of volume, elasticity and rough texture
- Exclusive hyaluronic acid complex (builds up moisture reserve within and fortifies skin's moisture barrier)
- Designed to work together for best results (cleansing balm, toner, serum, moisturizer, and eye cream. Clinically Tested DermResults Advanced Results: (after 4 weeks, using twice a day)
 - 93% of participants reported that their skin felt more moisturized.
 - 84% of participants reported that their skin visibly looked plumped and well-hydrated.
- Think about everything you use on a daily basis from the moment you wake up until you go to bed; toothpaste, body wash, facial products, deodorant, makeup. It's our mission at Arbonne to be your one-stop shop for healthy products for your whole family so you can go on auto pilot and not have to research or worry about the ingredients in the products you're using.



DERMRESULTS ADVANCED 5-STEP SYSTEM

If you have time you can let everyone sample the skincare by doing “handcials.” But if not, just briefly share the 5 products and skip sampling!

- DERMRESULTS CLEANSING BALM: The 2-in-1 cleansing facial balm and makeup remover immediately melts onto the skin and transforms into a milky cleanser on wet skin. I love how it leaves my skin feeling silky soft, but really clean! Cleansing balms are really trending in high-end skincare lines.
- DERMRESULTS TONING ESSENCE: This mineral-infused, multi-tasking toning essence preps, tones, balances, soothes and delivers essential hydration to the skin. I love the toner because it preps my skin to really absorb the serum, moisturizer and eye cream and even better results!
- DERMRESULTS ADVANCED SERUM: This powerful daily facial serum features our exclusive multi-tier molecular weight Hyaluronic Acid Complex that infuses skin with moisture and supports collagen to achieve youthful-looking skin. The serum is definitely the “super hero” product! It immediately and over time combats the signs of aging like fine lines, wrinkles, dryness and texture. I apply this straight to my most concerting areas first, then smooth it all over my face and neck.
- DERMRESULTS ADVANCED MOISTURIZER: An indulgent, hydrating cream for day and night, that features our exclusive multi-tier molecular weight Hyaluronic Acid Complex that infuses skin with moisture and supports collagen to help diminish fine lines and wrinkles and achieve youthful-looking skin. I have never used a moisturizer that left my skin feeling this hydrated before!
- DERMRESULTS ADVANCED EYE CREAM: This luxurious, rich eye cream is formulated with clinically tested ingredients to help reduce visible signs of aging. Formulated with a combination of Hyaluronic Acid and a peptide that delivers hydration to support collagen for a firmer, tighter and more elastic appearance. Noticeably improves the look of skin texture and supports the appearance of youthful-looking, more lifted skin. I love that the eye cream helps with puffiness and dark circles, too!
- Also – all the glass containers are much better for the environment and look gorgeous on your bathroom counter!

WHERE DO YOU SEE YOURSELF

PREFERRED CLIENT . CONSULTANT . CONNECTOR

(1) Preferred Client

1.PREFERRED CLIENT

- When you become a Preferred Client, you can start saving today! You get a 20%–40% discount and free shipping, so this is what most people do.
- Arbonne puts awesome rewards on your account every time you place a qualifying order!
- Hop online and order your products whenever you need them!
- It's just \$29, similar to a Costco membership, and you can enjoy the benefits right away!
- There's no monthly minimums, nor are you required to purchase every single month.
- Use your account as much or as little as you want throughout the year.
- The different sets you will see on your clipboard are the most popular sets and savings you will pay as a Preferred Client! We also love helping people customize their own sets/orders, so you can make a wish list at the bottom of the profile page. Or if you're interested in one of the sets, just check the box on the back - doesn't mean you're locked into it. We can chat at the end about your health goals & budget.

2.REPLENISH ME

We also have an awesome new “Replenish Me” option which is the very best, smartest way to get all the products you love at the very best value and not run out. This is what me and my family and I do. The reason why I love this program so much is because if you select a minimum of \$100 which would only cost you \$80, you get a free full-sized product from the list I'm going to show you with every single delivery! And free shipping! You get to choose when you have it delivered "replenished" every 30, 60, 90 or 180 days. You can cancel or change your order at any time.

(2) CONSULTANT

The products can change your health, but this business opportunity can change your life, and it has mine and so many others! You've heard my story and my friend _____'s story. Here are a few other benefits and a little about the earning potential: You can own your own online business with a \$99 startup fee, and work it alongside your current career, school schedule or busy life. As a Consultant, you can choose two ways to be involved:

1.The first option is just to share Arbonne with the people you know. I'm sure as you are sitting here today you have thought of someone who would love or needs our products. We all know people who want to look and feel their best. When you share Arbonne with people, every time they place an order you earn a commission, and you continue to earn commissions every time they reorder. You can share with 5 people or 500 people; it's your choice. As a Consultant you can share products with others as little or as much as you want.

2.The second option as a Consultant is to become a Business Builder and build a team. Basically, as a business builder you would not only share the products with others and earn commissions on your sales, but you would also share the business opportunity with people who might be looking for extra income and teach them how to share the products. It's so simple! I would love to tell you more about this option in case you know someone who could use an extra \$500 a month, replace their income, or somewhere in between. It has been such a blessing to my family! That \$99 signup fee is the same, whichever direction you choose to go, and you can work this business as little or as much as you want.

3.Just so you know what's possible, here are the average monthly incomes at each of our 4 management levels: (DM - \$300-600/month, AM - \$1,500-3,000/month & business becomes will- able, RVP - \$6,000-10,000/month & White Mercedes bonus, NVP - \$20,000/month & trip to Maui every January, Share how at the top level, the income isn't just life changin, it's world changing - donate; give back big to favorite charity.

The best part: You get to choose how far you want to take it! You can not only help your family, but other people, too! AND the community is the BEST!

(3) CONNECTOR

I'm getting ready to hand you a clipboard but before I do, let me tell you what is on your clipboard.

- Preferred Client Guest Profile with our most popular bundles & their prices
- Free product options for this month
- Bright colorful envelope - do not open it yet! Not until I explain the game. Hand everyone their clipboard.

Everyone has a bright colored envelope, hold on to your envelope. If you would be willing to get 2 or 3 friends together (maybe your mom, your sister, your neighbor) and let us come share Arbonne with you and a few friends, YOU get to open the envelope tonight and there is a picture of a FREE product in every envelope. You are going to get that product for FREE! If your aren't ready to get a few friends together that's totally fine just leave your envelope on the clipboard. But if you want help me (or support _____'s business) by getting a few friends together you're going to get that free product the night of your party. If you want to get a few friends together I want you to open your envelope now. **Pause.** It doesn't have to be big or fancy. It can simply be you plus a few friends in a living room or around a table. I'll do all the work! Seriously, just you and two friends is a get together! I love rewarding those that CONNECT me with others.

WRAP UP THE EVENT

- Thank you so much for coming! I loved spending time with all of you! You can start filling out your Guest Profile.
- Here are our most popular packages: profile and make your wish list, our most popular packages are on the back.
- What most people do is get the full 30 Day Nutrition Kit since it's the best deal at 40% off *OR* the Daily Essentials bundle with the Protein, GreenSynergy Elixir, and Fizz. And for those of you more interested in skin care, most people purchase the DermResults Advanced skin care set to get all the benefits of a more youthful-looking appearance.
- To order, all you do is check what you are interested in. I'll help you calculate the price and make sure you get the best deal and any freebies you might have earned. Remember – we have a 90- day money back guarantee.
- If you are interested in becoming a Consultant, I can share more info with you when we chat one-on-one!
- Does anyone have any questions about the products, getting a discount, or getting some friends together?
Answer any questions. I will be right over there to help (kitchen table)! I really do love helping people by answering questions about the products or the business, and by helping them put together packages that they are most interested in that also fits in their budget.
- If you're in a hurry, I'll meet you over in the kitchen right now so you can get going. (Have a designed “checkout” area ready to go.)
- Again, thank you _____ for hosting and thank you so much for coming everyone! I loved getting to meet everyone and can't wait to help you! (Remember to cover PC order, Host, Or Business at the table.) (Make sure to ask each person individually about what products they are interested in, about hosting and if they heard anything about the business that intrigued them. Preferably do this at the event. But if you miss someone, you can call or text them to follow up.)

WHAT YOU SHOULD HAVE AT THE CONSULTATION TABLE

- Is Arbonne for You Flyers
- Extra Guest Profile forms with PC Specials & Pens
- 1-2 catalogues
- Optional: Basket or bag of giveaways for hosts if they book that night with you at the consultation table

FAQ BY GUESTS

- If someone says “Can I take a catalog and let you know what I want later?” Say: I only have these two and I need to keep them for an event I have tomorrow! But I’d be happy to send you a digital one! What products are you interested in and would you be ok if I sent you a recommended cart tonight for you to check out?
- If someone says “Can I look at your link?” Say: Of course you can! But we have over 400 products so what most people do is they tell me what their goals are or what products they are interested in and I can put a cart together for you to send your way for you to look through! You can always edit it!

Remember that your host is a great prospect for the business! Be sure to ask if they have interest in joining you and ***do not place any orders until after you’ve asked! Do not bring your computer and only use order forms to collect orders. Before you leave, ask your host who couldn’t come and have them put you in touch with those people to get them a sample and/or more info. And most importantly, HAVE FUN!! ***

WHAT TO SAY AT THE CONSULTATION TABLE

STEP 1. HELP THEM PLACE THEIR ORDER

- “What option are you thinking about?” What stood out to you?
- Look at their special sheet to see what they have circled and make suggestions based on what they need. Say something like, “Most people start with the 30 Day Kit or the Daily gut reset package. Many also add the DermResults because you get the best of both worlds.” Is that something that appeals to you?
- If they say “yes,” help them decide what works best for them, fill out the order form and move to Step 2.
- If they say “no,” and just want one set or individual products then help them with what works best. Offer them one of the sets and don’t be afraid to pause for their response. Let them think for a minute.
- Tell them about the Replenish Me Program. Say, “Are you wanting to do this for just one month or is your goal to create sustainable healthy habits? You may want to sign up for our Replenish Me Program! It’s a simple way to get these products shipped to your door at the same time every month so you can stick to your commitment to daily healthy habits! The great news is that you will always get free shipping and a free product every time. Also, you can stop or pause your Replenish me account at anytime! Do you want me to set this up for you?”

2. BOOKING

- Ask: “Would you consider getting 3-4 friends together so I can come share these products with them? You would get some great deals!”
 - If they say “yes” ... “I’m so excited for you to get your free gift and for you to get even more products at an awesome discount.
 - Get out your calendar: “Which is best for you: weekends or weekdays?” Continue to give 2 date options until you land on one.

3. OPPORTUNITY COFFEE APPOINTMENT

I would love to grab coffee with you and get to know you better, and also share a little but more about this business. I could see you doing really well (be genuine), and I think you would be amazing at this! Would you be up for getting together?

- If “YES” pick a date/time in the next 48 hours, if possible. be sure to send them a recorded DA to listen to prior to your meeting .
- If “NO” say I totally understand. I’m so grateful you came tonight, and I had the chance to meet you! Are you on social media? I’d love to stay in touch! Go follow them on IG and FB. Add them to your client group.

24 HOURS AFTER

- Call everyone who attended the party! Thank them for coming and follow-up in several ways:

1.ORDER: Make sure they were able to order the products they were interested in. If not, answer their questions, and help them order if they're interested. If they need to wait, mark your calendar to follow-up.

2.HOST: ask again the next day. Simply say:

- *"I know I mentioned a get together last night. Some people think that means they have to fill their living room with tons of people. Well, I actually love small get togethers. You + 2 people would be perfect. I would treat you to a free product and MY 35%-45% discount for you. Would you consider getting a couple of friends together for me? It would mean the world to me!"*

3.OPPORTUNITY: Don't prejudge and give everyone an opportunity to say yes to the business opportunity! You never know who left the event thinking more about how they could really use this business, but they just need one nudge to give them the courage to check it out.

- *"Hello Samantha, I just wanted to say thank you again for coming last night. I really enjoyed meeting you! I know I mentioned this last night, but I was wondering if you heard anything last night that intrigued you even just enough that you would consider letting me treat you to coffee to tell you a little bit more about how this business works? If we meet, and it's not for you, it won't hurt my feelings at all. We can just enjoy coffee, but I had to ask because I just couldn't get you off my mind. How does that sound?"*
- If YES: *"Oh, wonderful! I'm excited! Do weekdays or weekends work better for you?"*
- If NO: *"I totally understand! Thank you for being honest with me, and I'm so excited for you to get all the products!"*

BOOKING GAME

“BOOK TO LOOK” Game

- Here’s how it works: I’m going to pass around this platter/pouch of envelopes. Each envelope has a picture of ONE of my favorite products.
- If you decide that you would like to “BOOK” and get a few friends together AND we pencil in a date on my calendar today, then you get to “LOOK” inside your envelope and get that product for FREE at your get together. Get it? “BOOK TO LOOK”
- If you’re not interested in getting a few friends together, that’s totally fine. Just drop your unopened envelope back on my platter before you leave.
- We can talk more about this and the other benefits for just getting a few friends together when I help you with the products you are most interested in.

MAKE THE SHAKE SHIFT!

EssentialMeal

Meal Replacement Protein Shake

VANILLA FLAVOR

24g OF PROTEIN
SUPPORTS A HEALTHY WEIGHT
AND LEAN PHYSIQUE
AND COLLAGEN
FOR SKIN AND HAIR

EssentialMeal

Meal Replacement Protein Shake

CHOCOLATE FLAVOR

24g OF PROTEIN
SUPPORTS A HEALTHY WEIGHT
AND LEAN PHYSIQUE
MEAL REPLACEMENT
NET WT. 15.4oz (510g) (3.5 fl. oz.)
100% powder

REAL RESULTS

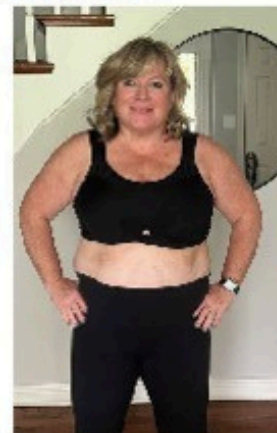
ESSENTIALMEAL MEAL REPLACEMENT PROTEIN SHAKE



DAY 1



DAY 30



DAY 1



DAY 30

AFTER 30 DAYS OF USING ESSENTIALMEAL

100% SAID THEIR
CLOTHES FIT BETTER

92% LOST WEIGHT AND
INCHES AROUND THEIR
HIPS AND WAIST

83% HAD MORE
ENERGY

83% FELT LESS
BLOATED

100% WOULD RECOMMEND
TO THEIR CLIENTS

100% ENJOYED
THE TASTE

Arbonne conducted a limited, 30-day home use test with 12 of its Arbonne Independent Consultants. The study was designed to capture enjoyment of use and ease of incorporating the Arbonne EssentialMeal Meal Replacement Protein Shake into a healthy living lifestyle. Participants were instructed to follow the directions on the product label and the recommended guidelines in Arbonne's 30 Days to Healthy Living Program at <https://www.arbonne.com/us/en/healthy-living/30-days>. Based on its limited design, the self-reported perception results from the 12 participants suggest, but do not prove, that the Arbonne EssentialMeal Meal Replacement Protein Shake supports healthy weight loss. This product is formulated to support weight loss of no more than 12 pounds per week when used to replace two meals per day in combination with a healthy, reduced calorie diet and active lifestyle. To learn more, visit [arbonne.com](https://www.arbonne.com) and Arbonne's 30 Days to Healthy Living Program.



DERMRESULTS ADVANCED

OUR MOST **POWERFUL** AND
ADVANCED
ANTI-AGING
SKINCARE REGIMEN



WHY WE LOVE IT!

Designed to combat advanced signs of aging with intense hydration, DermResults Advanced is clinically studied to improve the appearance of fine lines, wrinkles, loss of volume, elasticity and rough texture.

CLINICAL RESULTS

5-STEP REGIMEN

93% reported skin felt more moisturized*

+20% increase in skin elasticity**

84% reported skin visibly looks plumped and well-hydrated*

+30% increase in skin firmness**



BEFORE



AFTER 4 WEEKS

*Based on a perception study of 32 participants using the DermResults Advanced 5-Step Regimen twice daily.

**Based on instrumental evaluation of 32 participants using DermResults Advanced 5-Step Regimen twice daily. Results compared to baseline.